Talkpool's share option program



## Share Option framework

### Why?

- The major reason for implementing a stock option program is to incentivize and motivate key staff
- A secondary reason is to **increase profitability** (financial income vs variable salary)

#### When?

- Four share option rounds until 2031:
  - March 2024 June 2025
  - March 2026 June 2027
  - March 2028 June 2029
  - March 2030 June 2031

#### How?

- Employees and advisors that contribute to the company are selected to participate
- Max 2 million share options in total, hence 500'000 options per round



## Balmer Etienne

## Ruling in Switzerland

Für Ihre Unterstützung danken wir Ihnen im Voraus bestens.

Freundliche Grüsse Balmer-Etienne AG

Simone De Turris

lic. iur. HSG, dipl. Steuerexperte Vizedirektor / Senior Manager

### **Approved by experts**

- Balmer-Etienne in Switzerland
- Noerr in Germany
- **G&W** and Setterwalls in Sweden

Patrick Wegmann

BSc ZFH in Betriebsökonomie

dipl. Steuerexperte

#### Beilagen

- 1. Share Option Agreement im Entwurf
- Doppel dieser Anfrage, inkl. Rückantwortcouvert

Mit den vorstehenden Ausführungen für die Staats- und Gemeindesteuern und für die Direkte Bundessteuer einverstanden: Kantons/Graubünden

Chef Reviserat

Steuer Reswaltung rans Kantons Graubunden





## **Black-Scholes-Menton (BSM)**

### calculation on the 15th of March 2024

The Black-Scholes model, aka the Black-Scholes-Merton (BSM) model, has been used as a basis to calculate the option price. Black-Scholes is a differential equation widely used to price options contracts, and the model resulted in a Nobel price. In mathematical notation:

## $C = SN(d_1) - Ke^{-rt}N(d_2)$

where:

$$d_1 = rac{ln_K^S + (r + rac{\sigma_v^2}{2})t}{\sigma_s \sqrt{t}}$$

and

$$d_2 = d_1 - \sigma_s \sqrt{t}$$

#### where:

C = Call option price

S = Stock price on 2024-03-15 = EUR 0.45

K = Strike price on 2025-06-30 = EUR 0.75

r = Risk-free interest rate = 2.5%

t = Time to maturity = 1.3 years

N = Normal distribution of 35% volatility

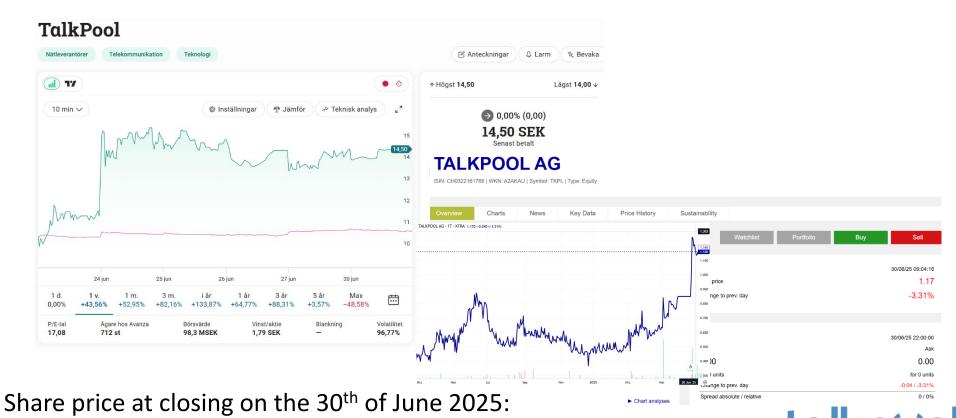
Summary	Initial outlook (on 15 March 2024)
Call option price = C	EUR 0.01 (1 Euro cent)
Strike price = K	The seller receives EUR 0.75 per share if the option is executed
Risk	The option will be worthless if the share price increases less than from EUR 0.45 to EUR 0.75
Upside	The option is worth the share price at end-June 2025 reduced by EUR 0.75



## Determination of Share Price & Option Price

[EUR]	15 March 2024	30 June 2025
Execution share price	0.45	1.25
Option price	0.01 (BSM)	<b>0.50</b> (1.25-0.75)

- Total 370'000 share options, of which 140 000 in Germany, 90'000 in Americas and 140'000 in HQ matured on determination day 1<sup>st</sup> of July 2025
- Execution share price of EUR 1.25 per option for all participants



• EUR 1.17 in Frankfurt

SEK 14.5 in Stockholm

## Successful outcome of test run







## Execution

Signing attachments	Action	Date
1 <sup>st</sup> option exercise notice	Intent to execute as cash or shares	Jul - Sep 2025
2 <sup>nd</sup> pre-emptive right	Talkpool confirms intent	Aug - Sep 2025
3 <sup>rd</sup> exercise agreement	Both parties sign final conditions	Sep - Oct 2025

### **Payment / Final Execution:**

Target by October 2025 Latest by January 2026

### **Launch of next share option round:**

Preparations in February 2026 Start in March 2026



## OPTION EXERCISE NOTICE ATTACHMENT 1

This binding exercise notice shall be sent by the Buyer to the Chairman and the Seller in the period 1<sup>st</sup> of July 2025 until 30<sup>th</sup> of September 2025, preferably as an email attachment to <a href="magnus@talkpool.com">magnus@talkpool.com</a>. It makes sense to execute this binding notice if the Execution Share Price is above EUR 0.75 per Share.

I hereby con	nfirm that I wish to exercise my Option to purchase	[amount of] Shares in TalkPool AG.
I wish to ex Execution S	ercise Options at an execution price of Share Price is determined by the Chairman as average closing	f EUR per Share. (The gs at the end of June 2025).
Please tick	the relevant box:	
Str Co	refer to <b>resell</b> the Shares to the Company and thereby receive rike Price for the Shares and later selling the Shares over the ompany will pay EUR 0.75 per share to the Seller and the different difference of EUR 0.75 per Share) to me.	stock exchange. I understand that the
I p	refer to <b>keep</b> the Shares by paying EUR 0.75 per Share to the ring the initial 12 months after the Share purchase.	e Seller. I promise not to sell the Shares
Name		
Address:		
Bank:		
IBAN:		
Swift:		
Confirmed	by the Buyer of the Options who hereby confirms the legally	binding exercise of the Options:
Place & Da	ate:	
Name:		
Email:		



Mobile number:

## PRE-EMPTIVE RIGHT ATTACHMENT 2

This attachment shall be sent from the Company or any of its subsidiaries to the Buyer <u>as soon as possible</u>, but latest 3 months after receiving the signed option execution.

The Company hereby confirms the purchase of Options, in line with the share options agreement, at the following conditions:

Option owner (name):	
Amount of Options purchased (number):	[10'000]
Execution Share Price (EUR):	[share price end of June 2025]
Total Execution payment (EUR):	[Options * Execution price]
Payment to Seller (EUR):	[Options * EUR 0.75]
Payment to Option owner (EUR):	
Preliminary payment target date:	[1st of October 2025]

Confirmed by the Company:
Place & Date:
Name:
1 Willer
Entity:



## FINAL OPTION EXERCISE AGREEMENT ATTACHMENT 3

This final Opition exercise agreement states the conditions of the share Option transaction, and it shall be signed by the Parties involved in the share option transaction. The complete transaction including the signing of this agreement and payments shall be exercised as soon as possible after confirming the Company's pre-emptive right. It shall be finalised within 7 months after the determination date, hence latest by the end of January 2026.

The Parties agree on the following transaction conditions:

Confirmed with date, place, and signature by the Parties:

Option owner (name):	
Amount of Options (number):	[10,000]
Execution Share Price (EUR):	[share price end of June 2025]
Total Execution payment (EUR):	[Options * Execution price]
Payment to Seller (EUR):	[Options * EUR 0.75]
Payment to Option holder (EUR):	[Total execution payment – payment to Seller]
Payment date target:	[1st of November 2025]
Option owner's address:	
Option owner's IBAN:	
Option owner's bank swift:	

Option holder:	Seller:	Company:

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### 1<sup>ST</sup> ROUND IN THE MONEY

- Share price increase from EUR 0.45 to 1.25 (178%)
- Option increase from EUR 0.01 to 0.50 (5'000%)

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